	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	19,979.15	\$15,662.50	7	80,852.78	\$106,447.00	24	\$0.00	0.00%
A2a - Residential Coordinated Delivery	24,444.00	\$44,146.28	26	179,898.00	\$368,634.41	272	\$904,434.01	40.76%
A2b - Residential Conservation Services (RCS)	0.00	\$2,215.00	10	0.00	\$28,809.20	129	\$107,536.00	26.79%
A2c - Residential Retail	16,937.66	\$32,007.49	37	20,427.22	\$369,042.60	322	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$25,279.32	15	0.00	\$260,715.04	99	\$0.00	0.00%
Res Subtotal	61,360.81	\$119,310.59	95.00	281,178.00	\$1,133,648.25	846	\$1,011,970.01	
Res % of Total	82.20%	86.04%	92.23%	36.18%	57.63%	79.51%	53.74%	
B1a - Income Eligible Coordinated Delivery	330.00	\$1,019.00	1	106,460.06	\$442,014.22	148	\$374,515.57	118.02%
IE Subtotal	330.00	\$1,019.00	1.00	106,460.06	\$442,014.22	148	\$374,515.57	
IE % of Total	0.44%	0.73%	0.97%	13.70%	22.47%	13.91%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$861.75	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations — Municipal	0.00	\$0.00	0	37,470.00	\$13,759.00	2	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	11,940.72	\$17,809.42	4	166,768.24	\$251,843.51	23	\$496,638.47	50.71%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	108,341.88	\$101,319.72	10	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	1,017.21	\$530.00	3	76,843.71	\$23,733.87	34	\$0.00	0.00%
C&I Subtotal	12,957.93	\$18,339.42	7.00	389,423.82	\$391,517.85	70	\$496,638.47	
C&I % of Total	17.36%	13.23%	6.80%	50.11%	19.90%	6.58%	26.37%	
Total	74,648.74	\$138,669.01	103	777,061.88	\$1,967,180.32	1,064	\$1,883,124.05	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.